



# STAFF DIRECTORY

| Name  | Title   | Extension | Direct Phone | E-mail Address                  |
|---|---|-----------|--------------|---------------------------------|
| <b>Executive Team</b>                               |   |           |              |                                 |
| David Hoff  | Chief Executive Officer                           | 1207      | 636-695-2807 | dhoff@firstheartland.com        |
| Scott Hoff  | Chief Operating Officer                           | 1217      | 636-695-2817 | shoff@firstheartland.com        |
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| <b>Business Development</b>                         |   |           |              |                                 |
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| Joe Kinnison  | Vice President of Investment Platform             | 1205      | 636-695-2805 | jkinnison@firstheartland.com    |
| <b>Advisory Services</b>                            |   |           |              |                                 |
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| <b>Broker-Dealer Services</b>                       |   |           |              |                                 |
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| Caryn Hembrock                                      | Senior Brokerage Services and Transfer Specialist | 1229      | 636-695-2829 | chembrock@firstheartland.com    |
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| Jennifer Willenbrink                                | Annuity Services Support Specialist               | 1235      | 636-695-2835 | jwillenbrink@firstheartland.com |
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| Debbie Carter                                       | Operations Support Specialist                     | 1216      | 636-695-2816 | dcarter@firstheartland.com      |
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| <b>Commissions &amp; Licensing</b>                  |   |           |              |                                 |
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| <b>Compliance</b>                                   |   |           |              |                                 |
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| <b>Life Insurance - New Business Administration</b> |   |           |              |                                 |
| Rachel Liscombe                                     | Senior Vice President of Case Management          | 1231      | 636-695-2831 | rliscombe@firstheartland.com    |
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| <b>Marketing &amp; Communications</b>               |   |           |              |                                 |
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| Sarah Molitor                                       | Training and Communication Specialist             | 1294      | 636-695-2894 | smolitor@firstheartland.com     |
| Brittney Bartlett                                   | Case Designer                                     | 1236      | 636-695-2836 | bbartlett@firstheartland.com    |
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| <b>Technology</b>                                   |   |           |              |                                 |
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| Ed Coakley  | Systems Administrator                             | 1240      | 636-695-2840 | ecoakley@firstheartland.com     |
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